

CP LAW SOLICITORS SIMPLE GUIDE TO SELLING A PROPERTY

Instruct estate agent to place the property on the market



Obtain an EPC (this is usually done via your estate agent)



Instruct a solicitor, complete forms, locate any relevant papers/correspondence/guarantees relating to the property



Check with your lender the amount they will require to repay your mortgage debt additional fees and charges may be added.



Locate buyer agree price and fixtures and fittings to be included.



Estate agents send memorandum detailing price, parties and legal representatives



Your solicitors issues legal pack
Buyer applies for mortgage



Buyer's solicitors complete legal investigations
Mortgage offer issued



Sign your contract
Buyer signs contract



Date of move agreed (Completion date)
Reserve removals



Exchange of contracts
Confirm removals



Completion
Read meters and notify service suppliers
Deliver keys to estate agent.